



# Consolidated Hallmark Insurance Plc.

Anxiety Away, Value Assured RC: 168762

## RESULTS FOR THE YEAR ENDED 31 DECEMBER 2022

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT DECEMBER 2022

|  | Group                 |                       | Company               |                       |
|--|-----------------------|-----------------------|-----------------------|-----------------------|
|  | 31 DECEMBER 2022 N    | 31 DECEMBER 2021 N    | 31 DECEMBER 2022 N    | 31 DECEMBER 2021 N    |
| <b>Assets</b>                          |                       |                       |                       |                       |
| Cash and cash equivalents              | 1,669,476,978         | 2,857,075,239         | 1,183,948,834         | 2,044,305,295         |
| Financial assets:                      | 8,644,183,149         | 5,290,556,583         | 6,325,958,061         | 3,926,828,203         |
| Finance lease receivables              | 210,896,364           | 148,741,442           | -                     | -                     |
| Non current assets held for sale       | -                     | -                     | -                     | -                     |
| Trade receivables                      | 831,493,560           | 601,620,155           | 773,060,783           | 543,897,328           |
| Reinsurance assets                     | 3,285,437,414         | 3,410,440,180         | 3,285,437,414         | 3,410,440,180         |
| Deferred acquisition cost              | 565,555,745           | 397,546,015           | 551,735,100           | 385,296,407           |
| Other receivables and prepayments      | 292,572,354           | 222,692,503           | 652,618,272           | 547,376,937           |
| Investment in subsidiaries             | -                     | -                     | 1,594,225,000         | 1,594,225,000         |
| Right-of-Use of Assets (Leased Assets) | 2,844,702             | 6,406,590             | -                     | -                     |
| Intangible assets                      | 64,109,633            | 76,702,920            | 22,104,164            | 29,482,172            |
| Investment properties                  | 1,405,226,470         | 1,098,676,470         | 1,265,226,470         | 1,008,676,470         |
| Property and equipment                 | 1,168,945,157         | 1,163,708,129         | 1,088,248,164         | 1,089,355,653         |
| Statutory deposits                     | 400,000,000           | 400,000,000           | 300,000,000           | 300,000,000           |
| <b>Total assets</b>                    | <b>18,540,741,526</b> | <b>15,674,166,226</b> | <b>17,042,562,262</b> | <b>14,879,883,646</b> |
| <b>Liabilities</b>                     |                       |                       |                       |                       |
| Insurance contract liabilities         | 6,547,611,485         | 5,474,050,401         | 6,329,021,551         | 5,299,544,811         |
| Investment contract liabilities        | 13,723,775            | 17,660,923            | -                     | -                     |
| Trade payables                         | 33,472,651            | 46,805,158            | 33,472,651            | 46,805,158            |
| Borrowing                              | 680,107,894           | 55,800,014            | -                     | -                     |
| Other payables and provision           | 429,876,513           | 343,540,593           | 350,746,765           | 275,121,116           |
| Retirement benefit obligations         | 2,925,281             | 2,075,682             | 1,181,508             | 1,367,928             |
| Income tax liabilities                 | 766,699,256           | 462,785,844           | 635,139,647           | 340,135,901           |
| Deferred tax liabilities               | 253,908,071           | 259,663,907           | 239,442,368           | 247,979,804           |
| <b>Total liabilities</b>               | <b>8,728,324,926</b>  | <b>6,662,382,522</b>  | <b>7,589,004,490</b>  | <b>6,210,954,718</b>  |
| <b>Equity</b>                          |                       |                       |                       |                       |
| Issued and paid share capital          | 5,420,000,000         | 5,420,000,000         | 5,420,000,000         | 5,420,000,000         |
| Share Premium                          | 168,933,834           | 168,933,834           | 168,933,834           | 168,933,834           |
| Contingency reserve                    | 2,800,339,728         | 2,437,638,438         | 2,799,201,192         | 2,437,343,087         |
| Revaluation reserve                    | 128,676,506           | 115,793,288           | 128,676,506           | 115,793,288           |
| Fair Value Through OCI Reserve         | 39,180,405            | 30,615,728            | 39,163,090            | 30,669,220            |
| Regulatory risk reserve                | 1,828,189             | 1,354,214             | -                     | -                     |
| Statutory reserve                      | 91,262,839            | 72,038,762            | -                     | -                     |
| Retained earnings                      | 1,162,195,099         | 765,408,440           | 897,583,150           | 496,189,498           |
| <b>Total equity</b>                    | <b>9,812,416,600</b>  | <b>9,011,783,704</b>  | <b>9,453,557,772</b>  | <b>8,668,928,927</b>  |
| <b>Total liabilities and equity</b>    | <b>18,540,741,526</b> | <b>15,674,166,226</b> | <b>17,042,562,262</b> | <b>14,879,883,646</b> |

Obinna Ekezie  
Chairman  
FRC/2017/IODN/00000017485

Eddie A. Efekoha  
Group Managing Director  
FRC/2013/CIIN/00000002189

Babatunde Daramola  
Chief Financial Officer  
FRC/2012/ICAN/00000000564

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2022

|   | Group                  |                    | Company                |                    |
|---|------------------------|--------------------|------------------------|--------------------|
|   | 31 DECEMBER 2022 N     | 31 DECEMBER 2021 N | 31 DECEMBER 2022 N     | 31 DECEMBER 2021 N |
| <b>Gross premium written</b>                          | <b>12,826,865,218</b>  | 10,500,388,477     | <b>12,061,936,819</b>  | 10,024,047,477     |
| Gross premium income                                  | 11,758,185,467         | 10,288,624,511     | 11,047,899,514         | 9,777,260,944      |
| Reinsurance premium expenses                          | (4,899,470,920)        | (4,239,089,404)    | (4,893,972,775)        | (4,239,089,404)    |
| <b>Net premium income</b>                             | <b>6,858,714,547</b>   | 6,049,535,107      | <b>6,153,926,739</b>   | 5,538,171,540      |
| Fee and commission income                             | 714,526,205            | 529,017,764        | 714,526,205            | 529,017,764        |
| <b>Net underwriting income</b>                        | <b>7,573,240,753</b>   | 6,578,552,871      | <b>6,868,452,944</b>   | 6,067,189,304      |
| Claims expenses                                       | (4,468,789,653)        | (3,999,916,445)    | (3,931,378,376)        | (3,635,893,957)    |
| Claims recoveries from reinsurers                     | 1,869,608,166          | 1,711,954,075      | 1,869,608,166          | 1,711,954,075      |
| <b>Claims incurred</b>                                | <b>(2,599,181,487)</b> | (2,287,962,370)    | <b>(2,061,770,210)</b> | (1,923,939,882)    |
| Underwriting expenses                                 | (2,606,949,503)        | (2,375,278,382)    | (2,547,528,124)        | (2,330,557,604)    |
| <b>Underwriting profit</b>                            | <b>2,367,109,763</b>   | 1,915,312,119      | <b>2,259,154,610</b>   | 1,812,691,818      |
| Investment income                                     | 1,377,674,302          | 1,202,701,967      | 752,385,146            | 587,842,871        |
| Other operating income                                | 657,121,706            | 314,676,618        | 595,355,189            | 274,863,632        |
| Impairment charge                                     | (200,333,486)          | (81,565,926)       | (22,685,769)           | (2,219,197)        |
| Net fair value (loss)/gains recognised in the year    | 72,297,226             | (159,457,854)      | 10,163,192             | (163,235,988)      |
| Management expenses                                   | (2,866,164,715)        | (2,219,992,124)    | (2,228,062,316)        | (1,745,727,614)    |
| <b>Profit/(loss) before taxation</b>                  | <b>1,407,704,796</b>   | 971,674,800        | <b>1,366,310,052</b>   | 764,215,523        |
| Income tax expenses                                   | (411,719,745)          | (181,036,783)      | (386,258,245)          | (122,060,185)      |
| <b>Profit/(loss) after taxation</b>                   | <b>995,985,051</b>     | 790,638,017        | <b>980,051,807</b>     | 642,155,338        |
| <b>Other comprehensive income net of tax</b>          | <b>21,447,897</b>      | 132,457,706        | <b>21,377,088</b>      | 132,511,199        |
| <b>Total comprehensive income/(loss) for the year</b> | <b>1,017,432,947</b>   | 923,095,723        | <b>1,001,428,895</b>   | 774,666,537        |
| <b>Profit/(loss) attributable to:</b>                 |                        |                    |                        |                    |
| Equity holders of the parent                          | 1,017,432,947          | 923,095,723        | 1,001,428,895          | 774,666,537        |
| Non-controlling interest                              | -                      | -                  | -                      | -                  |
|   | <b>1,017,432,947</b>   | <b>923,095,723</b> | <b>1,001,428,895</b>   | <b>774,666,537</b> |
| Basic & Diluted earnings per share (kobo)             | 9.39                   | 8.52               | 9.04                   | 5.92               |

### INDEPENDENT AUDITOR'S REPORT

To the Directors of Consolidated Hallmark Insurance Plc

#### Report on the Summary Consolidated and Separate Financial Statements

#### Opinion

The summary consolidated and separate financial statements (the "summary financial statements"), which comprise the summary consolidated and separate statements of the financial position as at 31st December 2022 and the summary consolidated and separate statements of comprehensive income for the year ended, are derived from the audited consolidated and separate financial statements (the "audited financial statements") of Consolidated Hallmark Insurance Plc. (the "Company") and its subsidiaries (together the "Group") for the year ended 31 December 2022

In our opinion, the accompanying summary financial statements are consistent in all material respects, with the audited financial statements, in accordance with the requirements of the Companies and Allied Matters Act 2020, the Nigerian Insurance Act and the Financial Reporting Council of Nigeria Act.

#### Summary Financial Statements

The summary financial statements do not contain all the disclosures required by the International Financial Reporting Standards, the Companies and Allied Matters Act as amended, the financial Reporting Council of Nigeria Act, the Nigerian Insurance Act and other relevant national Insurance Commission of Nigeria ("NAICOM") guidelines and circulars applied in the preparation of the audited financial statements of the Company and the Group. Therefore, reading the summary financial statements and the auditor's report thereon, is not a substitute for reading the audited financial statements and the auditor's report thereon.

#### The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated 22nd February 2023. That report also includes the communication of key audit matters. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period.

#### Responsibilities of the Directors for the Financial Statements

The directors are responsible for the preparation of summary financial statements that give a true and fair view in accordance with International Financial Reporting Standard (IFRSs) and in the manner required by the Companies and Allied Matters Act, 2020, Financial Reporting Council Act 2011, the Insurance Act 2003 of Nigeria, the Investments and Securities Act 2007 and National Insurance Commission (NAICOM) circulars.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our Objectives are to obtain reasonable assurance about whether the summary financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, in accordance with the Companies and Allied Matters Act, 2020 and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### Report on Other Legal and Regulatory Requirements

In accordance with our full audit report, we confirm that we did not report any exception under the Company and Allied Matters Act.

For: S I A O  
(Chartered Accountants)  
Ikoyi, Lagos

Engagement Partner: Joshua Ansa, FCA  
FRC/2013/ICAN/00000001728

Date: 6<sup>th</sup> March, 2023

